

Sale guide

Monaco's real estate market is prestigious and highly sought-after. Selling your property with local experts guarantees a smooth and successful transaction. Contact us today to maximize your property's value!

Key steps to selling your property in Monaco

○ **Property Valuation**

To ensure an accurate and market-aligned valuation, our team conducts on-site visits and gathers extensive information about your property. You benefit from the combined expertise of multiple specialists, guaranteeing the most precise estimate....

○ **Document Preparation**

Compilation of all required documents, including proof of ownership, sellers' identification, general assembly minutes, and other essential paperwork.

○ **Signing the Sales Mandate**

A sales mandate — whether simple, exclusive, or co-exclusive — is signed, outlining all necessary details about the sale.

○ **Professional Photography**

Our professional photographer captures high-quality images of your property, which are then promoted across our various communication channels.

○ **Organizing Viewings**

Our agency coordinates property visits and ensures regular follow-ups with potential buyers.

○ **Receiving Purchase Offers**

When a client expresses interest, they sign a formal purchase offer containing key transaction details, such as the property description, offered price, expected closing date, and the validity period of the offer.

○ **Possible Preliminary Sale Agreement**

If required, a preliminary sale agreement is signed, particularly when the transaction is subject to conditions such as financing approval.

○ **Signing the Notarial Deed**

Once all conditions are met, the final notarial deed is signed, officially confirming the sale.

○ **Key Handover & Payment**

The property keys are handed over, and the funds are promptly transferred by the notary's office.

Costs

5%+VAT

Agency fee on the selling price

1% (Optional)

If the property is still under mortgage

Contact us

Contact us today to bring your property vision to life!

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