

# Buying guide

Whether you're new to Monaco or a long-time resident, Brizzi & Cattalano agency offers its expertise and network to guide you through the property purchase process.

## Key steps to buying a property in Monaco

### ○ **Step 1: Understanding Your Needs**

We assess your preferences, requirements, and budget to identify properties that perfectly match your criteria.

### ○ **Step 2: Tailored Property Selection**

We provide a curated list of exclusive and off-market properties from our extensive portfolio.

### ○ **Step 3: Organizing Viewings**

We arrange property tours at your convenience, offering a chauffeur service to optimize your schedule.

### ○ **Step 4: Preparing the Purchase Offer**

We assist in drafting a detailed offer, outlining all essential terms. If accepted, this offer commits you to pay a deposit (usually 10% of the sale price).

### ○ **Step 5: Submitting the Offer**

Our negotiators present your offer to the seller and advocate for its acceptance.

### ○ **Step 6: Deposit Payment and Formalities**

Upon offer acceptance, a deposit is paid (via bank transfer or check to a Monaco notary) within 48 hours.

### ○ **Step 7: Optional Pre-Sale Agreement**

While not mandatory, a pre-sale agreement may be recommended depending on the transaction details. It's required for properties under specific laws.

### ○ **Step 8: Completing the Purchase**

After all compliance, legal, and financial checks, the final deed is signed at the notary's office, transferring ownership.

### ○ **Step 9: Receiving the Keys**

Once the sale is finalized, you receive the keys to your new property.

### ○ **Step 10: Post-Purchase Assistance**

Our team can assist with home insurance, utility setups, and other necessary services.

Monaco's real estate market is unique and exclusive. Working with local experts ensures a seamless investment process. Contact us today to bring your property vision to life!

## Costs

**3%+VAT**

Agency fee on the buying price

## Notary fee:

Type of acquisition	Total
New property or off-plan property	2.5%
Individual or a Monaco-based civil company	6.25%
Property dealer (professionals only)	3.75%

## Contact us

Contact us today to bring your property vision to life!

✉ [contact@bc-properties.com](mailto:contact@bc-properties.com) ☎ +33 6 10 12 40 74